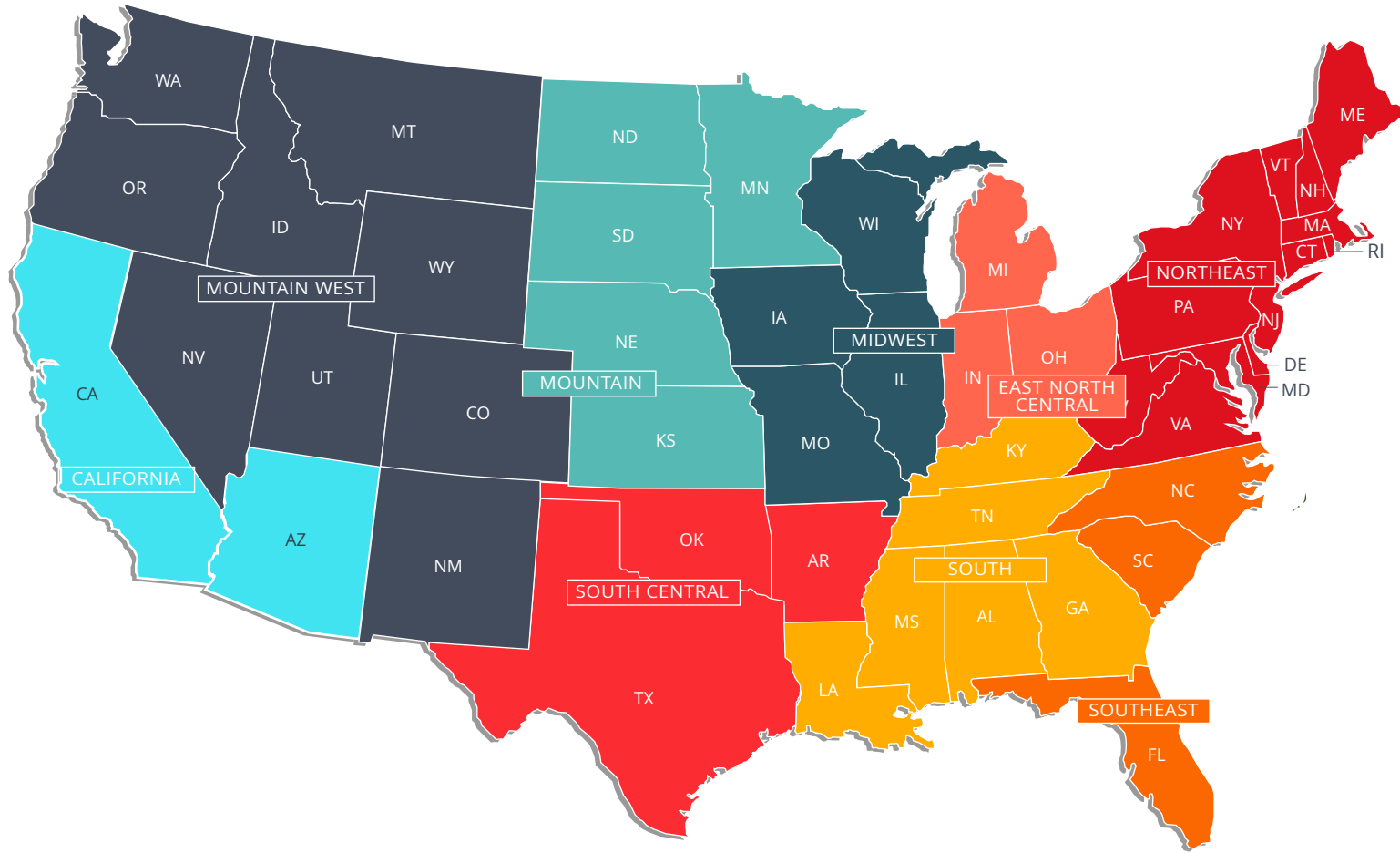


# broadvoice

## CHANNEL TERRITORY MAP



**Jason Shawgo**  
VP, Channel Sales



**Yvette Bratt**  
California



**Darrell Maya**  
Mountain West



**Open**



**Alan Kaplan**  
Midwest



**Tanya Fisher**  
East North Central



**Kathleen Annitto**  
Northeast



**Ted Strong**  
South



**Tianna Trusheim**  
Southeast



**Darcy Guidry**  
South Central

SALES LEADERSHIP AND SUPPORT			
Kim McLachlan	SVP, Sales + Marketing	(908) 308-2108	kimm@broadvoice.com
Jason Smith	VP, Sales Engineering	(747) 204-5644	jasonsmith@broadvoice.com
Sean Johnston	VP, Channel Partnership and Alliance		seanj@broadvoice.com
Eva Mata	Director, Sales Operations	(818) 449-6345	evam@broadvoice.com
Bill Tarulli	Director, Channel Marketing	(678) 209-2030	billt@broadvoice.com

CHANNEL SALES			
Jason Shawgo	VP, Channel Sales	(862) 251-6557	jasons@broadvoice.com

EAST NORTH CENTRAL			
Tanya Fisher	Channel Manager	(614) 206-7688	tanyaf@broadvoice.com
Alissa Turcios	Partner Sales Manager	(415) 254-0565	alissat@broadvoice.com
Dan Long	Sales Engineer	(309) 291-3393	danl@broadvoice.com

CALIFORNIA AND ARIZONA			
Yvette Bratt	Channel Manager	(323) 352-0331	yvetteb@broadvoice.com
Darlene Paisano	Sr. Partner Sales Manager	(818) 449-6344	darlenep@broadvoice.com
Courtney Green	Partner Sales Manager	(747) 217-0013	courtneyg@broadvoice.com
Michael Jones	Sr. Sales Engineer	(818) 746-2226	michaelj@broadvoice.com

MOUNTAIN WEST			
Darrell Maya	Channel Manager	(747) 202-9569	darrellm@broadvoice.com
Courtney Green	Partner Sales Manager	(747) 217-0013	courtneyg@broadvoice.com
Jacob Fox	Sales Engineer	(719) 623-4700	jacobf@broadvoice.com

MOUNTAIN			
Courtney Green	Partner Sales Manager	(747) 217-0013	courtneyg@broadvoice.com
Jacob Fox	Sales Engineer	(719) 623-4700	jacobf@broadvoice.com

MIDWEST			
Alan Kaplan	Channel Manager	(847) 849-1616	alank@broadvoice.com
Alissa Turcios	Partner Sales Manager	(747) 217-0011	alissat@broadvoice.com
Heather Behland	Sales Engineer	(847) 798-6097	heatherb@broadvoice.com

NORTHEAST			
Kathleen Annitto	Channel Manager	(908) 280-1606	kathleena@broadvoice.com
Christine Rosa	Partner Sales Manager	(724) 648-3502	christiner@broadvoice.com
Dan Long	Sales Engineer	(309) 291-3393	danl@broadvoice.com

SOUTH			
Ted Strong	Channel Manager	(334) 463-5196	teds@broadvoice.com
Liz Baker	Partner Sales Manager	(321) 300-2355	lizb@broadvoice.com
Brian Kulich	Sales Engineer	(747) 248-3374	brianku@broadvoice.com

SOUTHEAST			
Tianna Trusheim	Channel Manager	(813) 328-1947	tiannat@broadvoice.com
Liz Baker	Partner Sales Manager	(321) 300-2355	lizb@broadvoice.com
Heather Behland	Sales Engineer	(847) 798-6097	heatherb@broadvoice.com

SOUTH CENTRAL			
Darcy Guidry	Channel Manager	(747) 202-5035	darcyg@broadvoice.com
Janet Nelson	Partner Sales Manager	(747) 217-0005	janetn@broadvoice.com
Brian Kulich	Sales Engineer	(747) 248-3374	brianku@broadvoice.com

### SALES LEADERSHIP



**Kim McLachlan**



**Jason Shawgo**



**Sean Johnston**



**Jason Smith**




**Eva Mata**




**Bill Tarulli**


### CHANNEL MANAGER TEAM




**Yvette Bratt**




**Darrell Maya**




**Open**




**Alan Kaplan**




**Kathleen Annitto**




**Ted Strong**



**Tianna Trusheim**



**Darcy Guidry**



**Tanya Fisher**

### PARTNER SALES MANAGER TEAM



**Darlene Paisano**



**Alissa Turcios**



**Janet Nelson**



**Liz Baker**



**Courtney Green**



**Christine Rosa**

### SALES ENGINEER TEAM



**Michael Jones**



**Jacob Fox**



**Heather Behland**



**Dan Long**



**Brian Kulich**



**Mony Chhay**